□□ CRM□□ AI□□

- HiWelinkCRM □□□□□□□□□□□□□□□□□

HiWelinkCRM [illegible]

> [illegible] 2026-08-26 [illegible] HiWelink [illegible]
> [illegible] www.hiwelink.com → [illegible] → [illegible] **/** [illegible] **/ Team** [illegible]

[illegible]

HiWelink [illegible] [illegible] [illegible] **+** [illegible]

- [illegible] **Contact**[illegible]
  [illegible]
- [illegible] **Company**[illegible]
  [illegible]
- [illegible] **Team**[illegible]
  Hiwelink Cloud [illegible]

[illegible]

2.1 [illegible]

[illegible] → [illegible]

- [illegible] blocked[illegible]

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  - □□□□ lead_status□□ new / qualified □□□
  - □□□ source□□ Hiwelink Finder □□□ / AI □□□ / □□□□□□
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- **CSV □□** □□□□□□□□□□□□□□□□□□
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- **CSV □□** □□□□□□ /□□□□□□□ CSV□□□□□□□□□□□□□□□

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- [illegible] [illegible]
- [illegible] [illegible] / [illegible]

3.4 [illegible]

[illegible] [illegible] + [illegible] + [illegible] [illegible]

[illegible]

4.1 [illegible]

- [illegible] [illegible] Team[illegible] 403[illegible]

4.2 [illegible]

[illegible] Team [illegible]

- [illegible] **first_name**[illegible] [illegible] [illegible] **last_name**[illegible] [illegible]
- [illegible] **username**[illegible] [illegible] "[illegible] "[illegible]
- [illegible] **email**[illegible] [illegible]
- [illegible] **password**[illegible] [illegible] 8 [illegible]

[illegible] [illegible] [illegible] **Hiwelink Cloud** [illegible] **/** [illegible] [illegible]

4.3 [illegible]

- [illegible] `team_member_limit` [illegible]
  - [illegible] 5 [illegible]
  - [illegible] 10 [illegible]
  - [illegible] 20 [illegible]
- [illegible] "[illegible] "[illegible]
- [illegible]

4.4 [illegible]

[illegible] [illegible] [illegible]

- **Dashboard**[illegible]
- [illegible] [illegible] + [illegible] + [illegible]
- [illegible] [illegible]
- **AI** [illegible] [illegible]

[illegible]

4.5 [illegible]

- [illegible] [illegible] client_id[illegible]
- [illegible] [illegible] /[illegible] assigned_to_id = [illegible]
- [illegible] [illegible]
  - [illegible] / [illegible]
  - [illegible] [illegible] **+** [illegible] [illegible]
  - [illegible] "[illegible] "[illegible]
- [illegible]
  [illegible]

4.6 [illegible] AI [illegible]

- [illegible] [illegible] **AI** [illegible] [illegible] MCP[illegible]
- [illegible] /[illegible] [illegible] [illegible] + [illegible] +
  [illegible]
- [illegible] / [illegible] [illegible] [illegible]

4.7 [illegible] Hiwelink Cloud [illegible]

- [illegible] / [illegible] [illegible]
  [illegible]
- [illegible]

[illegible]

1. [illegible] Team [illegible]
2. [illegible] / [illegible] [illegible] [illegible]
3. [illegible] / [illegible]
4. [illegible] AI [illegible] / [illegible]
5. [illegible]

[illegible] FAQ[illegible]

Q1[illegible] [illegible] [illegible] + [illegible] + [illegible]
[illegible]

Q2[illegible]
[illegible]

Q3[illegible] [illegible] Team
[illegible]

Q4[illegible] [illegible]

Q5[illegible] [illegible] Hiwelink Cloud [illegible] / [illegible]

Q6[illegible] AI [illegible]
[illegible]

[illegible]

- [illegible] /[illegible] [illegible] [illegible]
- [illegible]
- [illegible] /[illegible] [illegible] [illegible]